

**Dartmouth College**  
**Director of Development, Norris Cotton Cancer Center**

Dartmouth College is engaged in a period of transformative growth and enhancement to its academic enterprise—including teaching, research, and residential life—all fueled by record levels of philanthropic support. At this exciting time in the life of the College, Dartmouth Advancement invites applications from individuals seeking a professional challenge in a progressive, innovative environment. We offer competitive compensation, generous career development opportunities, and a beautiful northern New England setting with a superb quality of life.

The Director of Development is the principal fundraising officer responsible for the development and maintenance of a comprehensive fundraising program for the Norris Cotton Cancer Center (NCCC). The incumbent will work in conjunction with and with the support of the NCCC Director, Dean of the Geisel School of Medicine and President/CEO of Dartmouth-Hitchcock (D-H) to support the broad philanthropic needs of the Cancer Center and each leaders associated advancement work. The incumbent will be expected to identify, cultivate, solicit and steward donors with capacity to make gifts of \$1,000,000 (and up) and work with colleagues across D-H and Dartmouth College (DC) to share Cancer Center priorities and to coordinate and collaborate on shared donor strategies.

*Minimum qualifications:*

- Bachelor's degree or equivalent experience.
  - Masters level degree preferred as is commitment to scientific understanding and discovery.
  - Eight plus years of fundraising experience in a complex academic or healthcare environment.
  - Experience working with unique, sophisticated donors with significant, multi-layered interests and deep philanthropic capacity.
  - Demonstrated track record in cultivation and realization of six- to eight-figure (e.g. \$0.5M – \$10M) gifts.
  - Previous experience in a large, multi-year comprehensive campaign environment.
  - Preference for previous experience managing a team of fundraising and support staff.
  - Understanding of and appreciation for the philanthropic process and individual and organizational giving behaviors combined with direct solicitation experience.

For more information about this exciting career opportunity, please visit our Dartmouth Career site at [jobs.dartmouth.edu](http://jobs.dartmouth.edu)

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Apply Here: <http://www.Click2Apply.net/284csdr5vh4kvsqs>

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