

Dartmouth College is engaged in a period of transformative growth and enhancement to its academic enterprise—including teaching, research, and residential life—all fueled by record levels of philanthropic support. At this exciting time in the life of the College, Dartmouth Advancement invites applications from individuals seeking a professional challenge in a progressive, innovative environment. We offer competitive compensation, generous career development opportunities, and a beautiful northern New England setting with a superb quality of life.

The Executive Director of Advancement is responsible for the day-to-day management and oversight of the development and alumni relations programs at the **Geisel School of Medicine** at Dartmouth. Works closely with the Dean and senior Geisel administration to articulate campaign and other fundraising priorities to meet the needs and aspirations of the institution; develops plans to meet these needs and to maximize philanthropic revenue. Works closely with faculty members and others to understand and translate scientific content; assists medical leaders in the identification cultivation, solicitation and stewardship of potential donors. Builds a comprehensive program of alumni relations based on and measured by engagement. Hires, supervises and evaluates a staff of 10-15 to carry out objectives of the office.

*Minimum qualifications:*

- Bachelor's degree with preference for advanced degree in the sciences.
- Eight plus years of progressively responsible experience in a complex university or academic medical center development operation with a proven record of successful fundraising and effective staff development.
- Deep understanding of and appreciation for the philanthropic process, individual and institutional giving and direct solicitation experience.
- Strong team building skills.
- Comprehensive campaign experience desired.

For more information about this exciting career opportunity, please visit our Dartmouth Career site at [jobs.dartmouth.edu](http://jobs.dartmouth.edu)

*Dartmouth College is an equal opportunity/affirmative action employer with a strong commitment to diversity and inclusion. We prohibit discrimination on the basis of race, color, religion, sex, age, national origin, sexual orientation, gender identity or expression, disability, veteran status, marital status, or any other legally protected status. Applications by members of all underrepresented groups are encouraged.*

Apply Here: <http://www.Click2Apply.net/jsc823kqbbq27g43>

PI98170493